

Success Principle #7: Unleash the Power of Goal Setting

What I Want ... Specifically ... By When	Why I Want It	Date Achieved
<p>FINANCIAL GOALS <i>(income, savings & investments, debt reduction, credit)</i></p> <ol style="list-style-type: none"> 1. <i>By December 31, 2014, I will be earning \$10,000 a month in pre-tax income.</i> 2. <i>By June 30, 2017, I will make the last mortgage payment on the house.</i> 3. <i>On September 1, 2014, I will begin saving \$85/mo for Matt's college tuition.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. <i>So Abby can quit her job and stay home with Matt.</i> 2. <i>To be debt-free after 15 years of credit slavery.</i> 3. <i>To give Matt the best start for his future career.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
<p>CAREER / BUSINESS GOALS <i>(new job, self-employed, sales volume)</i></p> <ol style="list-style-type: none"> 1. <i>I will start my own restaurant consulting business by September 1, 2015.</i> 2. <i>I will develop at least ten clients for the business by December 1, 2015.</i> 3. <i>I will find a financial partner to invest at least \$500,000 by June 30, 2016.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. <i>I want to be free to earn as much as possible.</i> 2. <i>I want to develop a stable income quickly.</i> 3. <i>I want to expand, but only using outside resources.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
<p>FREE TIME / FAMILY TIME <i>(days off, trips, hobbies, special events)</i></p> <ol style="list-style-type: none"> 1. <i>Starting January 2015, I will take off 3 weeks in May and 3 weeks in October.</i> 2. <i>Susan, Matt and I will go on a first-class Kenya safari in October 2015</i> 3. <i>I will register for ground school August 15, 2014 and get my private pilot's license by August 31, 2015.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. <i>I have missed too much of Matt's childhood.</i> 2. <i>Susan and I both enjoy nature and exotic locales.</i> 3. <i>It's always been a dream to pilot my own plane.</i> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>

What I Want ... Specifically ... By When	Why I Want It	Date Achieved
<p>HEALTH / APPEARANCE GOALS <i>(lose weight, feel younger, eat better)</i></p> <ol style="list-style-type: none"> 1. I will be at my ideal weight of 178 pounds by November 1, 2014. 2. I will consult a holistic doctor about nutrition and lifestyle by June 1, 2014. 3. I will complete my laser eye surgery procedure by September 30, 2015. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. I will need to eat better and work out to reach 178. 2. I have concerns about circulation and longevity. 3. I look better and more confident without glasses. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
<p>RELATIONSHIP GOALS <i>(family, mentors, business alliances, staff)</i></p> <ol style="list-style-type: none"> 1. I will re-establish communication with my brother by September 19, 2014. 2. I will approach Don Richardson September 3, 2014 about providing referrals. 3. I will begin holding staff trainings every week starting on July 15, 2014. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. Making up will help me bring closure to Dad's death. 2. This will help the business grow in reputation. 3. This will empower the staff and lessen my stress. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
<p>PERSONAL GROWTH <i>(education, spiritual growth, therapy, training)</i></p> <ol style="list-style-type: none"> 1. I will enroll December 3, 2014 & complete the Men's Basics course at church. 2. I will attend the September 23, 2014 one-day training on negotiating skills. 3. I will be doing yoga four times a week, beginning February 15, 2014. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. I have missed the spiritual guidance of male friends. 2. I would like to be more confident when negotiating. 3. I believe I will feel more relaxed. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
<p>MAKING A DIFFERENCE <i>(charitable giving, church tithes, mentoring)</i></p> <ol style="list-style-type: none"> 1. I will work up to regularly tithing a full 10% of my gross income by Jan. 6, 2015. 2. I will volunteer mentor at least one young entrepreneur starting Fall Semester. 3. I will initiate a company-wide charitable matching program by Dec. 1, 2015. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<ol style="list-style-type: none"> 1. I believe tithing helps me receive back ten-fold. 2. I wish I had a veteran entrepreneur help me. 3. I believe matching gifts boosts employee loyalty. <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>

